

Appendix C, Pricing Index
Wolfe Technologies & Consulting LLC
DIR-TSO-2714

Manufacturer/Product Line	Customer Discount % off MSRP
Fortinet - Hardware	28.75%
Fortinet - Unified Communications(Includes FortiVoice)	34.00%
Fortinet - Standby / LAB Bundles	42.25%
Maintenance	
Fortinet - Bundles	21.50%
Fortinet - Bundle Upgrades	21.50%
Fortinet - FortiCare / FortiGuard / Renewals	20.25%
Technical Services	
Wolfe - Onsite Installation	21.00%
Wolfe - Remote Installation	11.50%
Wolfe - Training	11.50%
Wolfe - Managed Network / Security Services	22.00%
Wolfe - Onsite Technical Services	13.50%
Wolfe - Remote Technical Services	10.50%
Wolfe - Onsite Service Engineer Off-Hour and Weekend	8.50%
Wolfe - Security Engineer Services	16.25%
Wolfe - Network Engineer Services	16.25%
Wolfe - Onsite Migration Service (Government)	19.50%
Wolfe - Remote Migration Service (Government)	16.25%
Wolfe - Onsite Migration Service (Education)	21.50%
Wolfe - Remote Migration Service (Education)	16.75%
Wolfe - Compliance Implementation	16.50%
Wolfe - Compliance Monitoring	16.50%
Wolfe - Cloud SIEM	12.50%
Wolfe - Management Security Projects	16.50%
Wolfe - Security and Network Consultation	16.50%